

SERIAL 04145 C FOOD SERVICE PACKAGING FILM

DATE OF LAST REVISION: February 27, 2006 CONTRACT END DATE: March 31, 2008

CONTRACT PERIOD THROUGH MARCH 31, 2008

TO: All Departments

FROM: Department of Materials Management

SUBJECT: Contract for **FOOD SERVICE PACKAGING FILM**

Attached to this letter is published an effective purchasing contract for products and/or services to be supplied to Maricopa County activities as awarded by Maricopa County on **March 09, 2005**.

All purchases of products and/or services listed on the attached pages of this letter are to be obtained from the vendor holding the contract. Individuals are responsible to the vendor for purchases made outside of contracts. The contract period is indicated above.

Wes Baysinger, Director
Materials Management

AS/mm
Attach

Copy to: Clerk of the Board
 Amie Bristol, Sheriff's Procurement
 Mirheta Muslic, Materials Management

**SPECIFICATIONS ON INVITATION FOR BID FOR: FOOD SERVICE PACKAGING FILM
(NIGP CODE 64060)**

1.0 INTENT:

The intent of this Invitation for Solicitation is to establish a contract for flexible packaging films for use by the Maricopa County Sheriff's Office (MCSO) Food Service Department for the following applications: High Barrier Hot Fill Pouch Film, Peelable Tray Sealer Lid Film, and High Speed Flow Wrap Film. Food Service flexible packaging film products offered shall be completely compatible with the equipment currently in place (Orics Industries, Inc.; ELPACK GL250 Vertical Form-Fill-Seal Pouch Filler; Orics Horizontal Tray Sealer (model number not available at this time); and ILAPAK Carrera 1000PC high speed horizontal Flow Wrapper). Maricopa County has limited production history and film usage on all packaging lines. The contract resultant of this solicitation is a requirements contract. Also included are blanket discounts for related supplies as covered by current pricing documents.

2.0 TECHNICAL SPECIFICATIONS:

2.1 LAMINATED HIGH BARRIER HOT FILL FILM – Orics Vertical Form-Fill-Seal Pouch Filler (ELPAK- GL250):

Material is to be specifically designed to run on vertical form-fill-seal pouch equipment. Product volume ranges from 1 oz. to 32 oz (fluid). Film shall be capable of performing under hot film conditions (275° F) and subject to nitrogen gas flush. Finished product will be subject to ambient, refrigerated and/or frozen environment.

2.1.1 Gauge: 2.5 mil (minimum)

2.1.2 Print: Plain – No Print

2.1.3 Barrier Properties: Respondents shall submit specifications sheets illustrating full compliance with above criteria (MANDATORY).

2.1.4 Roll Sizes:

2.1.4.1 16.50" web x 12" O.D. – 3" Core

2.1.4.2 13.0" web x 12" O.D. – 3" Core

2.1.4.3 10.625" web x 12" O.D. – 3" Core

2.1.4.4 5.5" web x 12" O.D. – 3" Core

2.2 HORIZONTAL TRAY SEALER – Orics:

Material to be specifically designed for applying peelable lidding to reusable injection molded Polypropylene trays containing "ready to serve meals". Filled trays are subject to refrigerated conditions for reheating before distributing. This film requires peelable function leaving no sealant residue.

2.2.1 Gauge: 50 gauge

2.2.2 Print: Plain – No Print

2.2.3 Barrier Properties: Respondent's shall submit specifications sheets illustrating full compliance with above criteria (MANDATORY).

2.2.4 Roll Size:

2.2.4.1 27.5" web x 12" O.D. – 3" Core

2.3 PASTRY HORIZONTAL FLOW WRAP FILM – ILAPAK Carrera 1000PC:

Material is to be specifically designed for running on a high-speed horizontal flow wrappers. Product is consistent with bakery items (i.e. donuts, sweet rolls). Film shall perform under high-speed conditions and may be subject to gas flushing.

2.3.1 Gauge: 70 gauge Coex Polypropylene

2.3.2 Print: Plain – No Print

2.3.3 Barrier Properties: Respondent's shall submit specifications sheets illustrating full compliance with above criteria (MANDATORY).

2.3.4 Roll Size:

2.3.4.1 13.125" web x 12" O.D. – 3" Core

2.4 USAGE REPORT:

The Contractor shall furnish the County a quarterly usage report delineating the acquisition activity governed by the Contract. The format of the report shall be approved by the County and shall disclose the quantity and dollar value of each contract item by individual unit.

2.5 TRAINING:

The successful Contractor shall provide "hands on" training/technical assistance to completely train County personnel in the use and care of the equipment.

2.6 TAX:

NO TAX SHALL BE LEVIED AGAINST LABOR. Bid pricing to include all labor, overhead tools and equipment used, profit, and any taxes that may be levied. It is the responsibility of the Contractor to determine any and all taxes and include the same in bid price.

2.7 DELIVERY:

Delivery is required F.O.B. DESTINATION, freight pre-paid within thirty (30) days of receipt of Purchase Order, to any delivery location within Maricopa County as specified by the County. Contractor shall indicate on Pricing Documentation (Attachment A) any additional freight or handling charges that would be associated with special shipping and/or handling delivery.

It shall be the Contractor's responsibility to meet the County's delivery requirements, as called for in the Technical Specifications. Maricopa County reserves the right to obtain services on the open market in the event the Contractor fails to make delivery and any price differential will be charged against the Contractor.

The Contractor shall retain title and control of all goods until they are delivered and the contract coverage has been completed. All claims for visible or concealed damage shall be filed by the Contractor. The County will notify the Contractor of any damaged goods and shall assist the Contractor in arranging for inspection.

If the Using Agency determines that rush shipping or other alternate shipping is required, it shall notify the Contractor. The Contractor shall determine any additional costs associated with such delivery terms and communicate that cost to the Using Agency via fax or other reasonable means.

The Using Agency shall not advise the Contractor to proceed with shipment until acceptable terms are negotiated and a purchase order is issued. Upon determining that the additional costs are reasonable and proper, the Using Agency shall advise the Contractor to proceed.

Upon receipt of material and invoicing, the Using Agency shall ensure that any additional charges are in compliance with and do not exceed those costs stated in the Contract. The Using Agency shall retain all documents related to these costs within the agency purchase order file, for audit purposes.

2.8 SHIPPING DOCUMENTS:

A packing list or other suitable shipping document shall accompany each shipment and shall include the following:

- (1) Name and address of the Contractor;
- (2) Name and address of the County Agency;
- (3) County purchase order number;
- (4) A description of material shipped, including item number, quantity, number of containers and package number, if applicable.

2.9 INVOICING REQUIREMENTS:

A proper invoice billed to the appropriate County agency per the purchase order instructions, whether picked up or delivered, shall accompany all item(s) purchased by the County.

All invoices shall indicate the following:

- (1) Contract number;
- (2) County purchase order number;
- (3) Quantity;
- (4) Description of material, including item number, and any backorders;
- (5) Pricing per unit.

2.10 STOCK:

The Contractor shall be expected to stock sufficient quantities as may be necessary to meet the County's needs.

2.11 ACCEPTANCE:

Once the Materials have been delivered, the Using Agency shall have a reasonable opportunity to inspect them. The Using Agency shall have thirty (30) days to perform its acceptance testing and inspection of the Materials, after which time the Materials shall be deemed accepted unless the Using Agency rejects the Materials.

2.12 TESTING:

Unless otherwise specified, materials purchased will be inspected by the Using Agency to ensure the Materials meet the quality and quantity requirements of the Specifications. When deemed necessary by the County, samples of the materials may be taken at random from stock received for submission to a commercial laboratory or other appropriate agency for analysis and tests as to

whether the materials conform in all respects to the Specifications. In cases where commercial laboratory reports indicate that the materials do not meet the Specifications, the expense of such analysis is to be borne by the Contractor.

2.13 SAMPLES:

Contractors will be required to furnish samples of production items proposed for examination by the County. The following items are to be furnished with the bid and clearly labeled at NO COST to the County and sent to the address designated in the Invitation for Bids.

One full roll of each of the following:

1. 16.50" web x 12" O.D. – 3" Core
2. 13.0" web x 12" O.D. – 3" Core
3. 10.625" web x 12" O.D. – 3" Core
4. 5.5" web x 12" O.D. – 3" Core
5. 27.5" web x 12" O.D. – 3" Core
6. 13.125" web x 12" O.D. – 3" Core

2.14 PRODUCT DISCONTINUANCE:

In the event that a manufacturer discontinues a product and/or model, the County may allow the successful Contractor to provide a substitute for the discontinued item or may cancel the Contract. If the Contractor requests permission to substitute a new product or model, it shall provide the following to the County:

- 2.14.1 Documentation from the manufacturer that the product or model has been discontinued.
- 2.14.2 Documentation that names the replacement product or model.
- 2.14.3 Documentation that provides clear and convincing evidence that the replacement meets or exceeds all Specifications required by the original Invitation for Bids.
- 2.14.4 Documentation that provides clear and convincing evidence that the replacement will be compatible with all the functions or uses of the discontinued product or model.
- 2.14.5 Documentation confirming that the price for the replacement is the same as or less than the discontinued product or model.

Product discontinuance applies only to those items specifically listed on any resultant contract. This will not apply to catalog items not specifically listed on any resultant contract.

2.15 TECHNICAL AND DESCRIPTIVE SALES LITERATURE:

Contractor shall provide copies of its sales literature and brochures, and copies of any manufacturer's technical and descriptive literature regarding the material it proposes to provide. Literature shall include sufficient detail to allow full and fair evaluation of the offer submitted, and must be included with the bid. Failure to include this information may result in the bid being rejected.

2.16 ADDITIONAL PRICING:

Contractors are strongly encouraged to offer additional pricing for related items/products/components, which are not specifically addressed as line items in the Invitation For

Bids. Pricing offered should be noted on the pricing pages of the Contractor response in the format requested.

2.17 CONTRACTOR REVIEW OF DOCUMENTS:

Contractor shall review its bid submission to assure the following requirements are met.

2.17.1 One (1) original and one (1) electronic copy of pricing on a labeled 3.5" diskette or labeled CD of all submissions is MANDATORY

2.17.2 Pricing pages, MANDATORY (Attachment A)

2.17.3 Barrier Properties specifications sheets illustrating full compliance with criteria specified for each film being bid, MANDATORY

2.17.4 Literature, Technical and Descriptive, MANDATORY

2.17.5 Vendor Information, MANDATORY (Attachment D)

2.17.6 Agreement page, MANDATORY (Attachment B)

2.17.7 References (Attachment C)

3.0 **SPECIAL TERMS & CONDITIONS:**

3.1 CONTRACT LENGTH:

This Invitation for Bids is for awarding a firm, fixed price purchasing contract to cover a three (3) year period.

3.2 OPTION TO EXTEND:

The County may, at their option and with the approval of the Contractor, extend the period of this Contract up to a maximum of three (3), one (1) year options. The Contractor shall be notified in writing by the Materials Management Department of the County's intention to extend the contract period at least thirty (30) calendar days prior to the expiration of the original contract period.

3.3 ESCALATION:

ANY REQUEST FOR *REASONABLE* PRICE ADJUSTMENTS MUST BE SUBMITTED THIRTY (30) DAYS PRIOR to the Anniversary date. *Justification* for the requested adjustment in cost of labor and/or materials must be supported by appropriate documentation and must be within the Producer Price Index for the commodity. Increases are subject to approval in writing by the Materials Management Department prior to any adjusted invoicing submitted for payment.

3.4 EVALUATION CRITERIA:

The evaluation of this Bid will be based on, but not limited to, the following:

3.4.1 Compliance with specifications

3.4.2 Price

3.4.3 Determination of responsibility

The County reserves the right to award in whole or in part, by item or group of items, by section or geographic area, or make multiple awards, where such action serves the County's best interest.

3.5 UNCONDITIONAL TERMINATION FOR CONVENIENCE:

Maricopa County may terminate the resultant Contract for convenience by providing sixty (60) calendar days advance notice to the Contractor.

3.6 ORDERING AUTHORITY:

Contractors should understand that any request for purchase of materials or services shall be accompanied by a valid purchase order, issued by Materials Management, or by a CAPA (Certified Agency Procurement Aid). **CAPA purchases are limited to values of less than \$2,500.00. No other request is valid.**

3.7 INDEMNIFICATION AND INSURANCE:

3.7.1 INDEMNIFICATION.

To the fullest extent permitted by law, CONTRACTOR shall defend, indemnify, and hold harmless **COUNTY**, its agents, representatives, officers, directors, officials, and employees from and against all claims, damages, losses and expenses, including, but not limited to, attorney fees, court costs, expert witness fees, and the cost of appellate proceedings, relating to, arising out of, or alleged to have resulted from the acts, errors, omissions or mistakes relating to the performance of this Contract. **CONTRACTOR'S** duty to defend, indemnify and hold harmless **COUNTY**, its agents, representatives, officers, directors, officials, and employees shall arise in connection with any claim, damage, loss or expense that is attributable to bodily injury, sickness, disease, death, or injury to, impairment, or destruction of property, including loss of use resulting therefrom, caused by any acts, errors, omissions or mistakes in the performance of this Contract including any person for whose acts, errors, omissions or mistakes **CONTRACTOR** may be legally liable.

The amount and type of insurance coverage requirements set forth herein will in no way be construed as limiting the scope of the indemnity in this paragraph.

3.7.2 Abrogation of Arizona Revised Statutes Section 34-226.

In the event that A.R.S. § 34-226 shall be repealed or held unconstitutional or otherwise invalid by a court of competent jurisdiction, then to the fullest extent permitted by law, **CONTRACTOR** shall defend, indemnify and hold harmless **COUNTY**, its agents, representatives, officers, directors, officials and employees from and against all claims, damages, losses and expenses (including but not limited to attorney fees, court costs, and the cost of appellate proceedings), relating to, arising out of, or resulting from **CONTRACTOR'S** work or services.

CONTRACTOR'S duty to defend, indemnify and hold harmless, **COUNTY**, its agents, representatives, officers, directors, officials and employees shall arise in connection with any claim, damage, loss or expense that is attributable to bodily injury, sickness, disease, death, injury to, impairment or destruction of property including loss of use resulting therefrom, caused in whole or in part by any act or omission of **CONTRACTOR**, anyone **CONTRACTOR** directly or indirectly employs or anyone for whose acts **CONTRACTOR** may be liable, regardless of whether it is caused in part by a party indemnified hereunder, including **COUNTY**.

The scope of this indemnification does not extend to the sole negligence of **COUNTY**.

3.7.3 Insurance Requirements.

CONTRACTOR, at **CONTRACTOR'S** own expense, shall purchase and maintain the herein stipulated minimum insurance from a company or companies duly licensed by the State of Arizona and possessing a current A.M. Best, Inc. rating of B++6. In lieu of State

of Arizona licensing, the stipulated insurance may be purchased from a company or companies, which are authorized to do business in the State of Arizona, provided that said insurance companies meet the approval of **COUNTY**. The form of any insurance policies and forms must be acceptable to **COUNTY**.

All insurance required herein shall be maintained in full force and effect until all work or service required to be performed under the terms of the Contract is satisfactorily completed and formally accepted. Failure to do so may, at the sole discretion of **COUNTY**, constitute a material breach of this Contract.

CONTRACTOR'S insurance shall be primary insurance as respects **COUNTY**, and any insurance or self-insurance maintained by **COUNTY** shall not contribute to it.

Any failure to comply with the claim reporting provisions of the insurance policies or any breach of an insurance policy warranty shall not affect coverage afforded under the insurance policies to protect **COUNTY**.

The insurance policies may provide coverage, which contains deductibles or self-insured retentions. Such deductible and/or self-insured retentions shall not be applicable with respect to the coverage provided to **COUNTY** under such policies. **CONTRACTOR** shall be solely responsible for the deductible and/or self-insured retention and **COUNTY**, at its option, may require **CONTRACTOR** to secure payment of such deductibles or self-insured retentions by a surety bond or an irrevocable and unconditional letter of credit.

COUNTY reserves the right to request and to receive, within 10 working days, certified copies of any or all of the herein required insurance policies and/or endorsements. **COUNTY** shall not be obligated, however, to review such policies and/or endorsements or to advise **CONTRACTOR** of any deficiencies in such policies and endorsements, and such receipt shall not relieve **CONTRACTOR** from, or be deemed a waiver of **COUNTY'S** right to insist on strict fulfillment of **CONTRACTOR'S** obligations under this Contract.

The insurance policies required by this Contract, except Workers' Compensation, shall name **COUNTY**, its agents, representatives, officers, directors, officials and employees as Additional Insureds.

The policies required hereunder, except Workers' Compensation, shall contain a waiver of transfer of rights of recovery (subrogation) against **COUNTY**, its agents, representatives, officers, directors, officials and employees for any claims arising out of **CONTRACTOR'S** work or service.

3.7.3.1 Commercial General Liability. **CONTRACTOR** shall maintain Commercial General Liability Insurance (CGL) and, if necessary, Commercial Umbrella Insurance with a limit of not less than \$1,000,000 for each occurrence with a \$2,000,000 Products/Completed Operations Aggregate and a \$2,000,000 General Aggregate Limit. The policy shall include coverage for bodily injury, broad form property damage, personal injury, products and completed operations and blanket contractual coverage including, but not limited to, the liability assumed under the indemnification provisions of this Contract which coverage will be at least as broad as Insurance Service Office, Inc. Policy Form CG 00 01 10 93 or any replacements thereof. There shall be no endorsement or modification of the CGL limiting the scope of coverage for liability arising from explosion, collapse, or underground property damage.

The policy shall contain a severability of interest provision, and shall not contain a sunset provision or commutation clause, or any provision, which would serve to limit third party action over claims.

The CGL and the commercial umbrella coverage, if any, additional insured endorsement shall be at least as broad as the Insurance Service Office, Inc.'s Additional Insured, Form CG 20 10 10 01, and shall include coverage for **CONTRACTOR'S** operations and products.

3.7.3.2 Automobile Liability. **CONTRACTOR** shall maintain Automobile Liability Insurance and, if necessary, Commercial Umbrella Insurance with a combined single limit for bodily injury and property damage of no less than \$1,000,000, each occurrence, with respect to **CONTRACTOR'S** vehicles (including owned, hired, non-owned), assigned to or used in the performance of this Contract. If hazardous substances, materials, or wastes are to be transported, MCS 90 endorsement shall be included and \$5,000,000 per accident limits for bodily injury and property damage shall apply.

3.7.3.3 Workers' Compensation. **CONTRACTOR** shall carry Workers' Compensation insurance to cover obligations imposed by federal and state statutes having jurisdiction of **CONTRACTOR'S** employees engaged in the performance of the work or services, as well as Employer's Liability insurance of not less than \$100,000 for each accident, \$100,000 disease for each employee, and \$500,000 disease policy limit.

CONTRACTOR waives all rights against **COUNTY** and its agents, officers, directors and employees for recovery of damages to the extent these damages are covered by the Workers' Compensation and Employer's Liability or commercial umbrella liability insurance obtained by **CONTRACTOR** pursuant to this agreement.

In case any work is subcontracted, **CONTRACTOR** will require the Subcontractor to provide Workers' Compensation and Employer's Liability insurance to at least the same extent as required of **CONTRACTOR**.

3.7.4 Certificates of Insurance.

3.7.4.1 Prior to commencing work or services under this Contract, Contractor shall have insurance in effect as required by the Contract in the form provided by the County, issued by Contractor's insurer(s), as evidence that policies providing the required coverage, conditions and limits required by this Contract are in full force and effect. Such certificates shall be made available to the County upon 48 hours notice.

BY SIGNING THE AGREEMENT PAGE THE CONTRACTOR AGREES TO THIS REQUIREMENT AND FAILURE TO MEET THIS REQUIREMENT WILL RESULT IN CANCELLATION OF CONTRACT.

In the event any insurance policy(ies) required by this contract is(are) written on a "claims made" basis, coverage shall extend for two years past completion and acceptance of **CONTRACTOR'S** work or services and as evidenced by annual Certificates of Insurance.

If a policy does expire during the life of the Contract, a renewal certificate must be sent to **COUNTY** fifteen (15) days prior to the expiration date.

3.7.4.2 Cancellation and Expiration Notice.

Insurance required herein shall not be permitted to expire, be canceled, or materially changed without thirty (30) days prior written notice to the County.

3.8 PROCUREMENT CARD ORDERING CAPABILITY:

It is the intent of Maricopa County to utilize a procurement card that may be used by the County from time to time, to place and make payment for orders under the Contract. Contractors without this capability may be considered non-responsive and not eligible for award consideration.

3.9 INTERNET ORDERING CAPABILITY:

It is the intent of Maricopa County to utilize the Internet to place orders under this Contract. Contractors without this capability may be considered non-responsive and not eligible for award consideration.

3.10 INQUIRIES AND NOTICES:

All inquiries concerning information herein shall be addressed to:

MARICOPA COUNTY
DEPARTMENT OF MATERIALS MANAGEMENT
ATTN: CONTRACT ADMINISTRATION
320 W. LINCOLN ST.
PHOENIX, AZ 85003

Administrative telephone inquiries shall be addressed to:

ANDREA STUPKA, PROCUREMENT CONSULTANT, 602-506-3504
(astupka@mail.maricopa.gov)

Technical telephone inquiries shall be addressed to:

Stephen Krausnick, Sheriff's Procurement, 602-876-3409

Inquiries may be submitted by telephone but must be followed up in writing. No oral communication is binding on Maricopa County.

3.11 SUBMISSION PRICE CLARITY:

For reasons of clarity all submissions of pricing (Attachment A) shall be priced in the same unit (size, volume, quantity, weight, etc.) as the bid specifications request. Submissions (bids) failing to comply with this requirement may be declared non-responsive.

3.12 INSTRUCTIONS FOR PREPARING AND SUBMITTING BIDS:

Bidders are to provide one (1) original "hard copy" (labeled) and one (1) electronic copy of pricing on a labeled 3.5" diskette or labeled CD. Bidders are to identify their responses with the bid serial number, title and return address to Maricopa County, Department of Materials Management, 320 West Lincoln, Phoenix, Arizona 85003. **A corporate official who has been authorized to make such commitments must sign bids.**

ALL REQUESTS FOR DISKETTES MUST BE FAXED TO THE PROCUREMENT CONSULTANT AT (602) 258-1573. IN ADDITION, ONE (1) HARD COPY OF EACH PAGE OF ATTACHMENT A (PRICING PAGE) SHALL BE SUBMITTED WITH YOUR BID.

INTERSTATE PACKAGING GROUP, INC., 8828 S. HARDY DR., STE #105, TEMPE, AZ 85284

C933001/B0700154

WILLING TO ACCEPT FUTURE SOLICITATIONS VIA EMAIL: ☒ YES ☐ NO

INTERNET ORDERING CAPABILITY: ☒ YES ☐ NO % DISCOUNT

OTHER GOV'T. AGENCIES MAY USE THIS CONTRACT: ☒ YES ☐ NO

PRICING:

NOTE: DO NOT INCLUDE SALES/USE TAX IN YOUR BID PRICE. The percentage of sales/use tax applicable to this contract will be listed on the purchase order and allowed at time of payment. BIDDERS CERTIFY BY SIGNING THIS AGREEMENT THAT PRICES BID ARE F.O.B. DESTINATION IN ACCORDANCE WITH THE TERMS AND CONDITIONS SET FORTH HEREIN.

ITEM DESCRIPTION	PER POUND COST	PER 1000 SQ INCHES	YIELD	LEAD TIME IN DAYS ARO
LAMINATED HIGH BARRIER HOT FILL FILM				

Roll Sizes:

16.50" web x 12" O.D. – 3" Core effective date 3/31/06				
2500 lbs	4.478 4.185 3.789/lb.	0.421 0.393 0.356	26,619,516	60
5000 lbs	4.321 4.038 3.656/lb.	0.406 0.379 0.343	53,239,032	60
10000 lbs	3.673 3.432 3.178/lb.	0.344 0.321 0.298	106,478,064	60
20000 lbs	3.57 3.336 3.089/lb.	0.335 0.313 0.29	212,956,128	60
40000 lbs	3.446 3.22 2.99/lb.	0.325 0.303 0.281	425,912,256	60
50000 lbs	3.446 3.22 2.99/lb.	0.325 0.303 0.281	532,391,508	60
13.0" web x 12" O.D. – 3" Core effective date 3/31/06				
2500 lbs	4.321 4.038 3.739/lb.	0.406 0.379 0.351	26,629,200	60
5000 lbs	4.177 3.903 3.614/lb.	0.392 0.366 0.339	53,257,932	60
10000 lbs	3.673 3.432 3.178/lb.	0.344 0.321 0.298	106,515,864	60
20000 lbs	3.57 3.336 3.089/lb.	0.335 0.313 0.29	213,031,728	60
40000 lbs	3.446 3.22 2.99/lb.	0.325 0.303 0.281	426,063,456	60
50000 lbs	3.446 3.22 2.99/lb.	0.325 0.303 0.281	532,579,320	60
10.625" web x 12" O.D. – 3" Core effective date 3/31/06				
2500 lbs	4.321 4.038 3.739/lb.	0.406 0.379 0.351	26,600,963	60
5000 lbs	4.177 3.903 3.614/lb.	0.393 0.367 0.34	53,201,926	60
10000 lbs	3.673 3.432 3.178/lb.	0.345 0.322 0.299	106,403,852	60
20000 lbs	3.57 3.336 3.089/lb.	0.335 0.313 0.29	212,807,704	60
40000 lbs	3.446 3.22 2.99/lb.	0.325 0.303 0.281	425,615,408	60
50000 lbs	3.446 3.22 2.99/lb.	0.325 0.303 0.281	532,019,260	60
5.5" 6.5" web x 12" O.D. – 3" Core effective date 2/17/06				
2500 lbs	4.623 4.32 4.00/lb.	0.436 0.407 0.377	26,555,901	760 60
5000 lbs	4.152 3.88 3.60/lb.	0.391 0.366 0.339	53,111,802	520 60
10000 lbs	3.941 3.683 3.411/lb.	0.371 0.346 0.321	106,223,604	094 60
20000 lbs	3.883 3.629 3.361/lb.	0.366 0.341 0.316	212,447,208	080 60
40000 lbs	3.849 3.597 3.31/lb.	0.363 0.336 0.312	424,894,416	892,160 60
50000 lbs	3.849 3.597 3.31/lb.	0.363 0.366 0.312	531,118,020	415,200 60

INTERSTATE PACKAGING GROUP, INC., 8828 S. HARDY DR., STE #105, TEMPE, AZ 85284

PASTRY HORIZONTAL FLOW WRAP FILM

Roll Size:

13.125" web x 12" O.D. – 3" Core

2500 lbs	1.62 1.48/lb	0.038 0.035	107,142,840	14
5000 lbs	1.54 1.40/lb	0.036 0.033	214,285,680	14
10000 lbs	1.39 1.25/lb	0.031 0.029	428,571,360	60
20000 lbs	1.29 1.15/lb	0.029 0.027	857,142,720	60
40000 lbs	1.24 1.10/lb	0.028 0.026	1,714,285,440	60
50000 lbs	1.24 1.10/lb	0.028 0.026	2,142,856,800	60

Can you provide "hands on" technical assistance to the Food Service for "start up" at no additional costs.

Yes

Please "define" maximum hours of assistance.

At no extra charge, we will provide 50 hours of service per year, which includes set-up, training, and service calls on your packaging equipment.

This service agreement will cover both Ilapak machines, and all four El Pack machines. This agreement is contingent upon awarded contracts.

Do you have a qualified Food Technician on staff familiar with the products found in this solicitation and will be available for consultation regarding use of products found in solicitation.

Yes

Terms: NET 30

Vendor Number: W000000875 X

Telephone Number: 480/785-0030

Fax Number: 480/785-0055

Contact Person: Brenda Thompson

E-mail Address: rtarquinio@intpkg.com

Company Web Site: www.intpkg.com

Certificates of Insurance Required

Contract Period: To cover the period ending **March 31, 2008.**

TRANSILWRAP CO., INC., 1420 VALWOOD PKWY, STE #200, CARROLLTON, TX 75006

C933001/B0700154

WILLING TO ACCEPT FUTURE SOLICITATIONS VIA EMAIL: ☒ YES ☐ NO

WILL YOUR FIRM ACCEPT A PROCUREMENT CARD FOR INVOICE PAYMENT? ☒ YES ☐ NO

IF YES, MAY THE COUNTY TAKE ADVANTAGE OF DISCOUNTS OFFERED BY YOUR FIRM IN THIS BID/RFP WHEN PAYING WITH A PROCUREMENT CARD? ☐ YES ☒ NO

INTERNET ORDERING CAPABILITY: ☐ YES ☒ NO ☐ % DISCOUNT

OTHER GOV'T. AGENCIES MAY USE THIS CONTRACT: ☒ YES ☐ NO

PRICING:

NOTE: DO NOT INCLUDE SALES/USE TAX IN YOUR BID PRICE. The percentage of sales/use tax applicable to this contract will be listed on the purchase order and allowed at time of payment. BIDDERS CERTIFY BY SIGNING THIS AGREEMENT THAT PRICES BID ARE F.O.B. DESTINATION IN ACCORDANCE WITH THE TERMS AND CONDITIONS SET FORTH HEREIN.

ITEM DESCRIPTION	PER POUND COST	PER 1000 SQ . INCHES	YIELD	LEAD TIME IN DAYS ARO
HORIZONTAL TRAY SEALER				

Roll Size:

27.5" web x 12" O.D. – 3" Core

2500 lbs	5.52#	0.138	40,000SQ INCHES PER #
5000 lbs	5.52#	0.138	40,000SQ INCHES PER #
10000 lbs	5.52#	0.138	40,000SQ INCHES PER #
20000 lbs	5.52#	0.138	40,000SQ INCHES PER #
40000 lbs	5.52#	0.138	40,000SQ INCHES PER #
50000 lbs	5.52#	0.138	40,000SQ INCHES PER #

Can you provide "hands on" technical assistance to the Food Service for "start up" at no additional costs.

YES

Please "define" maximum hours of assistance.

8 HOURS MAX, 1 DAY

Do you have a qualified Food Technician on staff familiar with the products found in this solicitation and will be available for consultation regarding use of products found in solicitation.

YES

TRANSILWRAP CO., INC., 1420 VALWOOD PKWY, STE #200, CARROLLTON, TX 75006

Terms:	NET 30
Vendor Number:	W000000846 X
Telephone Number:	972/484-3211
Fax Number:	972/484-3171
Contact Person:	Rose Olsen
E-mail Address:	gus_sakelaris@transilwrap.com
Company Web Site:	www.transilwrap.com
Certificates of Insurance	Required
Contract Period:	To cover the period ending March 31, 2008.